

VENUE PRICING 2008 - EFFECTIVE APRIL 2008 TO MARCH 2009

APPENDIX 2

PLEASE NOTE ALL CHARGES ARE EXCLUSIVE OF VAT

Room Name	Full Day 9.00-23.00	Part Day 8hrs 09.00-18.00 OR 13.00-23.00	1/2 day rate 4hrs 9-13.00/ 14-18.00
Auditorium	8,554	6,843	
Studio	1,371	1,198	
Concourse	1,304	1,134	
Gallery Level 1	898	720	
Gallery Level 2	1,028	857	
Bar Level 1	824	653	
Bar level 2	1,167	997	
Brasserie	963	793	
Conductor	221	165	125
Soloist	221	165	125
Harland	221	165	125
Pirrie	331	276	185
Andrews	221	165	125

Exhibition Rate

Concourse Box	500
Bar 1 or Gallery 1 exhibition rate	551
Bar 2 or Gallery 2 exhibition rate	662

Room Name	Full Day 9.00-23.00	Part Day 8hrs 09.00-18.00 OR 13.00-23.00	1/2 day rate 4hrs 13.00/ 14-18.00
Ritchie	221	165	125
Boardroom	413	329	240
Lagan	473	420	260
Blackstaff	221	165	125
Farset	221	165	125
Olympic	221	165	125
Titanic	331	289	190
Canberra	375	300	150
Britannic	280	222	
Green Room	515	434	
VIP Suite	515	434	290

	hold at 2007 rate
	reduction
	introduction of half day rate
	standard increase at 5%
	catering rate for the Canberra when hiring the Green room

The hire cost includes basic sound and orchestral lighting, and technical staff to provide this.
Plus duty manager and stewards.

Rehearsals or Get In

50% of Full or Part Day or Weekly Rate

Additional usage surcharge

Each full or part hour

Main Aud

£380

Studio

£160

First 1.5 hrs. of Get Out included in basic rates of hire. Rest at additional usage surcharge

Discount structure

Association	20%
Charity	20%
Repeat business 4yrs + @ Belfast Waterfront	25%
Series discount corporate > 4 events	20%
Venue Finding Agency	8% on request

Box Office Commission

Registered Charity	10%
Others	15%

Additional charges

Piano Hire (Steinway)	per day	£	255
Piano Tuning			58
PRS			3% of Net Box Office
Advertising			POA
Followspot operators			POA
Merchandising			POA
Ticket printing			£0.20 per ticket