

#### **Belfast City Council**

Report to: Development Committee

Subject: Tender for Provision of catering, bars and restaurant services

contract for the Belfast Waterfront

Date: 21 January 2012

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### 1 Relevant Background Information

- All catering, bar and restaurant services to the Belfast Waterfront are currently provided, under contract, by an external supplier. This contract was awarded after a public tendering exercise to Mount Charles Catering (MCC) in August 2006, for a three year period, with an option to extend for a further 2 years. The original 5 year contract expired in September 2011.
- 1.2 Members' approval was granted at committee on February 15<sup>th</sup> 2011 to extend the contract for a period of up to one year in order to facilitate a review of the contract specification and the product offer. The limit of this extension is September 2012.

### 2 Key Issues

- In the period since the committee granted permission to extend the current contract with MCC an economic appraisal has been commissioned from RSM McClure Waters exploring the potential for development of an International Convention Centre for Belfast at the site of the Belfast Waterfront.
- 2.2 If any of the options outlined in the EA are selected for development the impact on services including catering will be significant and include:

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- Substantial building works on site requiring compromised services for an as yet unidentified period of time but likely to begin in summer 2013
- A shift in business emphasis towards an international conference market and a subsequent alteration to the catering product required
- Opportunities to explore a wider range of options for procuring catering services
- 2.3 Given the uncertainties of the proposed new development at this time it is unlikely that the contract for provision of catering, bars and restaurant services could be let for any period longer than 1 year. The rigours of the tendering process and the development of a change management programme around the appointment of a new contractor for such a limited period of time are not viable. For this reason management are seeking to extend the current contract with Mount Charles Catering for a period up to 18months dependant on the outcome of the EA.
- 2.4 Since this is a Service Concession contract, and therefore not covered by the EU rules, advice from both legal services and the procurement manager is that there would be no legal or procurement impediment in regard to a proposed extension on the current contract.

## 3 Resource Implications None

4	Equality and Good Relations Considerations
	There are no equality and good relations considerations

### 5 Recommendations

The Development Committee is asked to:

1. Give approval to extend the contract with Mount Charles Catering up to September 2013 which will represent a total extension to the contract of 2 years. The extension to be monitored on a month by month basis up to that limit depending on the outcomes of the Economic Appraisal into the Development of a Convention Centre for Belfast.

### 6 Decision Tracking

Further to approval, extension of the contract will run on a month by month basis in line with decisions on the potential redevelopment and any associated timeline

Time line for review, September 2012 and then monthly up to September 2013.

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# 7 Key to Abbreviations MCC – Mount Charles Catering

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